

November 10–12 | The Ritz-Carlton, Laguna Niguel

Exhibiting Sponsors: Verisk LexisNexis Risk Solutions TransUnion • EagleView • ZestyAl CAPE Analytics •e2Value Contributing Sponsors: David Morse & Associates Milliman

Maryellen Allegretti	Vice President of Sales	Verisk	Jersey City	NJ
Nick Alvarado	Actuary	Milliman	Irvine	CA
Veronica Andersen	Risk Solutions Director	Nationwide Insurance	Ankeny	IA
James Anderson	VP, Business Development	Whisker Labs - Ting	Arlington	VA
Richard Appel	Principal, Product Management	Mutual Capital Analytics	West Hartford	CT
Steve Arpaia	Enterprise Account Executive	BriteCore	Springfield	МО
Alvin Ashworth	Chief Operating Officer	NCJUA / NCIUA	Raleigh	NC
Ethan Aumann	Senior Director, Environmental	APCIA	Lakewood	CO
Ali Azhar	Chief Business Development Officer	Hover, Inc.	Franklin	TN
David Bairstow	Senior Vice President	EagleView	Boston	MA
Nick Baldridge	Partner, Global P&C Insurance Leader	Oliver Wyman Actuarial	Chicago	IL
Andrew Baldwin	Enterprise Account Executive	ePayPolicy	Austin	TX
William Bazeley	Founder	Bazeley Ventures	Whitewater	WI
Max Bedell	Enterprise Sales Executive	ePayPolicy	Austin	TX
Chelsy Bell Carpenter	National Sales Manager	ALE Solutions	St Charles	IL
Greg Belleville	Product Manager	Auto Club of Southern CA	Costa Mesa	CA
Edward Benks	DOS	OBRIEN Insurance Solutions	St Charles	IL
Jeremy Berlin	Product Manager	Mercury Insurance	Loveland	ОН
Ryan Binau	RVP Personal Lines	Encova Insurance	Columbus	ОН
Adam Bjornberg	Director, Market Strategy	SageSure	Cheshire	CT
Matt Black	Senior Vice President, Chief Data & Analytics Officer	PURE Insurance	Los Angeles	CA
Gavin Blair	Chief Product Officer	The Hanover Insurance Group	Worcester	MA
Matt Blanch	Vice President	BMS Re	Edina	MN
Aaron Brandenburg	Assistant Director	NAIC	Kansas City	МО
Jeremy Brewer	VP & Chief Product Officer P/C	COUNTRY Financial	Bloomington	IL
Glen Brooks	Senior Vice President Insurance	Vexcel / GIC	Mystic	CT
Jason Bucholz	Vice President, Product	Openly Insurance	Grosse Pointe Park	MI
Lori Buendia	Manager	Island Insurance	Honolulu	HI
Tommy Bunn Jr.	Executive, Operational Strategy	Claim Assist Solutions	San Antonio	TX
Noel Bunol	Executive Vice President	Gulf States Insurance Co.	Mandeville	LA
Kimberly Burdi-Dumas	Director, InsurTech	DocuSketch	Lakeland	FL
Jordan Burke	COO	Arturo	Highland	UT

Chris Burns	Senior Vice President	David Morse & Associates	Glendale	CA
Neal Carroll	Operations Leader	EXL/Castle High Value	Salt Lake City	UT
Kymberley Cataldo	Senior Assistant Vice President	EXL/Castle High Value	Toms River	NJ
Stephanie Clemente	Assistant Vice President	Amica Mutual Insurance Co.	Lincoln	RI
Skip Coan	Senior Vice President	e2Value	Toms River	NJ
Karen Collins	VP, Property & Environmental	APCIA	El Dorado Hills	CA
Dylan Costello	Manager, R&D	Mercury Insurance	San Dimas	CA
Matt Cote	AVP Personal Lines	Arbella Insurance	Quincy	MA
Anthony Crissie	Senior Director, Client Development & Sales Operations	CAPE Analytics	Palo Alto	CA
Busy Cummings	Chief Revenue Officer	CAPE Analytics	Palo Alto	CA
Charles Cunningham	EVP, Finance, Product & Analytics Officer	Chubb	Whitehouse Station	NJ
Stothard Deal	Vice President	TransUnion	Alpharetta	GA
Marcus DeForest	Director	AmTrust Insurance	New York	NY
Anthony DeLucco	Regional Director	Travelers BoilerRe	Suffield	СТ
Jessica DeMars	SVP, Client Engagement	Hartford Steam Boiler	Suffield	СТ
Alan Dobbins	Director, Insurance Research	Conning	West Hartford	CT
Laura Doddington	Head of PL Insurance Consulting and Technology, North America	WTW	Toronto	ON
Lyle Donan	Founder	Room & Pillar, LLC	Louisville	KY
Brandon Donatelli	Chief Revenue Officer	HOMEE, Inc.	Tampa	FL
Piers Dormeyer	CEO	EagleView	St. Pete Beach	FL
Scott Dukes	Senior Director of Marketing	itel	Louisville	KY
Jason Dunn	SVP Digital Solutions	Munich Re US	Princeton	NJ
Matt Ehn	Sales Director	Origami Risk	Westminster	CO
Mike Ellison	President/CEO	Corporate Insight	New York City	NY
Anna Etherington	Vice President & Senior Director, State Operations	Liberty Mutual	Wilmington	MA
John Felton	Sales Vice President	Kissterra	Thompsons Station	TN
Jennifer Fitzpatrick	Product Director	Allstate	Northbrook	IL
Charles Fletcher	SVP, Sales & Marketing	Erie Insurance	Erie	PA
Tiffany Foege	Engagement Manager	AAIS	Chicago	IL
Patrick Fracaro	Executive Vice President	David Morse & Associates	Seymour	TN
Tom Freeland	President, Insurance	Liberate Innovations, Inc.	Marietta	GA
Ron Freiburger	Business Center Director (Commercial)	Farm Bureau Financial Services	Clive	IA
Steve Galleger	Executive Vice President	BMS Re	Edina	MN
Christopher Garrett	Enterprise Account Executive	Insurity	Holly Springs	NC
Eric Gasbarro	Business Development Manager	Millennium Information Services	Itasca	IL
Steven Gelsomino	Manager	Travelers Insurance	Hartford	СТ
Ian Giammanco	Managing Director for Standards and Data Analytics	IBHS	Gaithersburg	MD

James Gillette	Director, State Pricing	Openly	Jacksonville	FL
Donald Giuliano	Business Development	Canopy Weather	Edmond	OK
Laura Glaser	Personal Lines Strategy Director	The Hanover Insurance Group	Worcester	MA
Nicole Gonzalez	Enterprise Sales Executive	ePayPolicy	Austin	TX
Demetrius Gray	CEO	Captain	LaGrange	KY
Chris Haines	President and CEO	Marias Technology	Covington	ОН
Megan Hall	Sr. Director, Insurance Product	Openly	Black Diamond	WA
Leslie Hann	Managing Editor	Risk Information	Glen Gardner	NJ
Gina Hardy	GM / Chief Executive Officer	NCJUA / NCIUA	Raleigh	NC
Smitty Harrison	Executive Director	SC Wind and Hail Und Assoc	Columbia	SC
Elizabeth Hawley	Director, Product Management	Homesite Insurance Co.	Seattle	WA
Todd Haynes	VP National Accounts, Insurance	Equifax	Waxhaw	NC
Shane Heeren	VP, Marketing/Sales	Rockford Mutual	Rockford	IL
Don Hermanek	President	The Hermanek Group	Inverness	IL
Hillary Holcomb	Vice President - Operations	State Farm Insurance	Bloomington	IL
Robert Homer	GM/VP, Insurance & Alliances	Equifax	Atlanta	GA
Jeremy Hopson	Strategic Account Manager	Progressive Insurance	Alpharetta	GA
George Hosfield	Assistant Vice President, Vertical	LexisNexis Risk Solutions	Alpharetta	GA
Cecelia Hubach	Actuarial Advisory Manager	EY	Washington	DC
Stephen Jablonski	President	Property Insurance Plans Service Office, Inc. (PIPSO)	Boston	MA
Michelle Jackson	VP, Market Development	TransUnion	Saratoga Springs	NY
JJ Jagannathan	VP Product Management	CoreLogic	Irving	TX
Linda Jancik	Product Manager	AAIS	Naperville	IL
David Jepsen	Assistant Vice President	American Family	South Hamilton	MA
Ethan Jones	CRO	Kissterra	Stanley	NC
John Kadous	Vice President, Products	AAIS	San Antonio	TX
Paul Kardosh	Head of Homeowners Product Management	Private Client Select	River Forest	IL
Sebastian Kasza	Director, Strategy and Business Development	ZestyAl	San Francisco	CA
Jessica Keifer	Sr, Manager, Product & Strategy	Openly	Nashua	NH
Jennifer Kellner	Vice President	Staines Insurance Services, LLC	Scottsdale	ΑZ
Kat Kennedy	National Director of Business Development	Eberl Claims Service	Lakewood	СО
Ben Kimmons	SVP, Actuary and R&D	Southern Farm Bureau Casualty Insurance Company	Madison	MS
Sue Klein	Principal & Consulting Actuary	Milliman	Healdsburg	CA
Kevin Kloesel	Event Safety Meteorologist	Baylor University	Salado	TX
Dave Knapp	Director of Product	Germania Insurance	Austin	TX
Chris Knievel	Senior Director Property Product Management	CSAA Insurance Group	Berkeley	CA
Scott Knight	Managing Principal	Perr&Knight	Santa Monica	CA
Tim Knowling	SVP - Business Development	Insurify	Brooklyn	NY

Zane Koeller	CRO	Chrp Technologies	Salt Lake City	UT
Michael Koscielny	Consultant	JMI Reports	Nashville	TN
Adam Krieger	Senior Sales Director	CoreLogic	Edina	MN
Daniel Kroger	AVP, Underwriting	Western Mutual Insurance Group	Irvine	CA
Werner Kruck	President & CEO	AAIS	Ormond Beach	FL
Emily Laipply	Product Manager	Ohio Mutual Insurance Group	Bucyrus	ОН
Rick Lanter	Senior Vice President	CSAA	Glendale	ΑZ
Keri LeValley	Staff Underwriter II	Farm Bureau Financial Services	West Des Moines	IA
Matt Lewis	COO	Hover	Orinda	CA
Michelle Licht	Vice President of Sales	ALE Solutions	St Charles	IL
Marcus Linden	CEO	CSE Insurance	El Dorado Hills	CA
Yue Liu	VP Western State Product	CSAA	Walnut Creek	CA
Craig Locante	Vice President	EXL/Castle High Value	Salt Lake City	UT
Matt Lohman	Managing Director	Verisk Marketing Solutions	Roswell	GA
Sarah Longval	AVP of Underwriting	Security First Insurance	Ormond Beach	FL
Brad Lorkovic	Carrier Relations Manager	Goosehead	Dallas	TX
Jim Loveland	Founder and CEO	Loveland Innovations	Pleasant Grove	UT
Darkhan Lukpanov	Equity Analyst	Dowling & Partners	Farmington	СТ
Chin Ma	President	Chrp Technologies	Debary	FL
Kara Maccabe	Client Executive	DMS	Ponte Vedra	FL
Patrick Madigan	VP Underwriting & Client Services	American Integrity Insurance	Tampa	FL
Bill Madison	CEO, Insurance	LexisNexis Risk Solutions	Alpharetta	GA
Courtney Makris	Senior Vice President	Paul Davis Restoration	Lakeland	FL
Lynn Malloney	Department Vice President	Amica	Lincoln	RI
Astrid Malval-Beharry	President & Founder	StratMaven LLC	Coral Gables	FL
Noah Mandel	Sales Leader	Liberate Innovations, Inc.	Wilton	CA
Douglas Mann	Strategic Alliances	Green Shield Risk Solutions	Playa Vista	CA
Jeff Martin	CEO	Team One Insurance Services	Irving	TX
Ross Martin	Vice President, Risk Analytics	ZestyAl	Appleton	WI
Wilbur Martin	President & CEO	Plymouth Rock Home Assurance	Boston	MA
Eric Mastrull	Product Manager	NJM Insurance Group	Bordentown	NJ
Jeff May	Executive Underwriting Officer	Markel	Pewaukee	WI
Stephen Mayfield	Insurance Product Manager	Auto Club Enterprise	Costa Mesa	CA
Terry McClaskey	Vice President Personal Lines	Westfield	Stow	ОН
Ed McMenamin	Senior Editor	Risk Information	Chicago	IL
Karan Mehra	Senior Product Manager, Property Analytics	Pure Insurance	White Plains	NY
Rachel Melberg	Senior Underwriting Manager	American Family Insurance	Chaska	MN
Lauren Menuey	Managing Director	Goosehead	Flower Mound	TX
Gina Miller	Manager, Global Client Success - Cyberscout	TransUnion	Chandler	ΑZ
Brian Milnamow	Head of Product Management-US	Private Client Select	Glen Ellyn	IL

Sarah Moore	Director of Accounting & Finance	NCJUA / NCIUA	Raleigh	NC
John Moran	Major Account Executive, Insurance Division	TransUnion	Boonton Township	NJ
Roosevelt Mosley	Managing Principal	Pinnacle Actuarial Resources	Flower Mound	TX
Timothy Nee	President	TEACH Insurance Resoures	Richmond	VA
Bang Nguyen	Product Leader	Millennial Specialty Insurance	Irvine	CA
A.J. Novak	President	ALE Solutions	St Charles	IL
Brett Nunes	Senior Principal	Oliver Wyman	Chicago	IL
Pamela Nykaza	Assistant Vice President, R&D	Rockford Mutual	Rockford	IL
Donald Onunga	Product Manager	Dual Insurance	Little Elm	TX
Pete Osheim	Senior Director, Sales	LexisNexis Risk Solutions	Alpharetta	GΑ
Mitchell Paden	Senior Consulting Actuary	Perr&Knight	Trabuco Canyon	CA
Mikhail Palatnik	SVP, Product Management	CoreLogic	Mequon	WI
Greg Pannhausen	Head of Property Product Development	Farmers Insurance	Palatine	IL
Debra Partington	Vice President, P&C Claims	Horace Mann	Gilbert	ΑZ
Naimish Patel	President, Home Insurance Group	MSI	Newton	MA
Ron Payne	Board Member	South Carolina Wind and Hail Underwriting Association	Columbia	SC
James Pearson	Actuary	Farm Bureau Financial Services	West Des Moines	IA
Liam Pearson	Senior Product Line of Business Analyst	Chubb	Somerville	NJ
Clint Pope	VP, Business Development	EXL/Castle High Value	Holladay	UT
Shannon Provvisiero	Vice President, Operations	Kingstone Insurance Co.	Lynbrook	NY
John Prozinski	President	Alacrity Solutions	Fishers	IN
Arthur Randolph	Principal & Consulting Actuary	Pinnacle Actuarial Resources	Atlanta	GA
Alex Reljic	National Property Product Director	COUNTRY Financial	Williamsville	IL
Patrick Rentz	Strategic Alliances Leader	GeoVera Insurance	Tampa	FL
Corey Rice	Senior Vice President, Insurance Product & Strategy	Seek Now	Louisville	KY
Todd Rissel	CEO	e2Value, Inc.	Newmarket	NH
James Roche	SVP, Property Product Mgmt	Verisk	Jersey City	NJ
Tim Rochman	CRO	RoofMarketplace	Wauwatosa	WI
Jeff Sadler	Senior Director	Experian	Clarksville	TN
Michael Salerno	Vice President, Product	Cincinnati Insurance Co.	Loveland	ОН
David Sarnowski	Vice President Product	Horace Mann	Springfield	IL
Ray Savona	Chief Revenue Officer	Nearmap	Lehi	UT
Mark Scheve	SVP, Strategic Growth Solutions	HSB	Ankeny	IA
Kelvin Schill	SVP, Property Casualty	COUNTRY Financial	Bloomington	IL
Kelvin Schill Jamie Schwartz	SVP, Property Casualty Vice President Sales, Analytics	COUNTRY Financial Insurity	Bloomington Myakka City	IL FL
			-	
Jamie Schwartz	Vice President Sales, Analytics	Insurity	Myakka City	FL

Nikkie Sedaghat	Partnerships	Moen	San Diego	CA
Ken Shaw	DOS	e2Value, Inc.	Turner	ME
Trey Shipp	Vice President Marketing	SageSure Insurance Managers	Blue Ash	ОН
John Siano	Sr. Director, Program Operations	MSI	Boston	MA
Jessica Simboli	Regional Director	Travelers BoilerRe	Long Beach	CA
Amrish Singh	Founder & CEO	Liberate Innovations, Inc.	San Francisco	CA
Joe Skruck	Co-Founder	AssuranceAmerica	Atlanta	GA
Kyle Sleczkowski	VP, Product Management Homeowners	Chubb	Port Murray	NJ
Marty Smuin	Chief Executive Officer	Arturo	Manor	TX
Giovanni Smyth	Americas Regional Leader, Insurance Consulting and Tech	WTW	Columbus	ОН
Cullen Sophy	Global Head of Strategy	Cotton Holdings	Beverly Hills	CA
Tom Souder	Senior Director	South Carolina Wind and Hail Underwriting Association	Columbia	SC
Klayton Southwood	Senior Director	WTW	Secor	IL
Lisa St. Onge	Managing Vice President	Amica Insurance	Lincoln	RI
Michael Staines	President	Staines Insurance Services, LLC	Scottsdale	ΑZ
Thomas Steiner	Executive Manager, Underwriting & Distribution	Suncorp	lluka	WA
Briana Steinhorst	Vice President of Sales	Pinpoint Predictive	Bend	OR
Justin Suter	Research Manager	Corporate Insight	New York	NY
Deserie Thigpen	VP, Senior Zonal Executive West	Vault Insurance	Murrieta	CA
Brian Tira	Director, Financial Operations	State Farm Insurance Companies	Mahomet	IL
David Tobias	GM, Insurance	Nearmap	Lehi	UT
Attila Toth	CEO	ZestyAl	San Francisco	CA
Chris Touchton	President	itel	Jacksonville	FL
Aaron Trentacosta	Executive Vice President	Digital Matrix Systems	Rockwall	TX
Tony Triola	Head of Ecosystem & Partnerships	Verisk	St. Petersburg	FL
Sydney Turner	Product Manager	Security First Insurance	Ormond Beach	FL
Paul Vacquier	CEO	Beagle Services	Atlanta	GA
Kevin Van Leer	Vice President of Client Success	CAPE Analytics	Palo Alto	CA
David Vessie	Head of Sales	Insight Catastrophe Managers	Aliso Viejo	CA
Daylon von Feldt	VP, Data Marketplace	Insurity	Sacramento	CA
Mark Walsh	Senior Vice President	Alpine Intel	Olathe	KS
Gary Wang	Senior Consulting Actuary	Pinnacle Actuarial Resources	Bloomington	IL
Kimberly Wantschik	Sales Manager	Snapsheet	Olathe	KS
Ray Will	Business Center Director	Farm Bureau Financial Services	Olathe	KS
•				
Cole Winans	VP & GM Property Solutions	LexisNexis Risk Solutions	Alpharetta	GA
•	VP & GM Property Solutions Director, Actuarial Dept	LexisNexis Risk Solutions Shelter Insurance Company	Alpharetta Columbia	GA MO
Cole Winans	• •		•	