

Auto Insurance Report

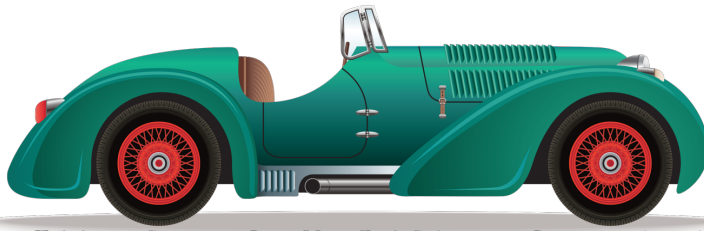
NATIONAL CONFERENCE 2019

Exhibiting Sponsors: LexisNexisRisk Solutions • Insurance Auto Auctions • TransUnion • Verisk • Equifax • Agero • One Inc.

Contributing Sponsors: DMA Claims Services • RPM Direct

Roster of Attendees

David Addazio	SVP	Axis Re	New York	NY
Abigail Allen	AVP Casualty and Healthcare liability Underwriter	Partner Reinsurance Company	Stamford	CT
Brian Amarnick	Senior Account Manager	Nation Safe Drivers	Boca Raton	FL
Doug Andrews	Sr Business Development Exec	IHS Markit	West Bloomfield	MI
John Ankeney	Director, Reporting & Client Services	Oakwood Software Insurance Solutions	Richardson	TX
Joseph Armeni	Senior Director of Telematics	CCC	Chicago	IL
Steve Armenti	VP Business Development	Medlogix	Hamilton	NJ
William Arnold	VP, Business Development	Acceptance Insurance	Nashville	TN
James Arslan	President	RPM Direct LLC	Lambertville	NJ
Lauren Augustin	Assistant Vice President - Personal and Farm Casualty Underwriting	Grinnell Mutual Reinsurance Company	Grinnell	IA
Richard Austgen	Marketing Innovation Manager	Allstate Insurance	Northbrook	IL
Abe Badani	President/CEO	Anchor General Insurance Company	San Diego	CA
Faisal Badani	Regional Vice President	Anchor General Insurance Company	San Diego	CA
John Baker	Director of Business Development	Silverbirne Software	Apopka	FL
Lev Barinskiy	CEO	SmartFinancial	Costa Mesa	CA
Roger Beck	COO	Falcon Insurance Group	Oak Brook	IL
Alex Bell	Account Executive	VPAY	Plano	TX
Tessie Bellarmine	Operations Process and Performance Executive	CSAA	Walnut Creek	CA
Greg Belleville	Product Manager	Auto Club of Southern CA	Costa Mesa	CA
Hal Belodoff	President	Plymouth Rock Assurance	Boston	MA
Jeff Berry	Vice President, Client Strategy	EXL	La Verne	CA
Michael Binns	President	Hallmark Insurance	Plano	TX
Gavin Blair	VP, Chief Product Officer	Hanover Insurance	Worcester	MA
Jeffrey Blecher	Chief Strategy Officer	Agero	Medford	MA
Michael Bluzer	SVP	Sompo International	New York	NY
Susan Bohling	Client Management Director – Risk & Identity Solutions	Acxiom	Conway	AR
Ken Bokor	Sales Consultant	Praxis Consulting	Charlotte	NC
Marc Boulware	AVP Sales	LexisNexis Risk Solutions	Alpharetta	GA
Robert Bowers	Chief Claims Officer	Westfield Insurance	Westfield Center	OH



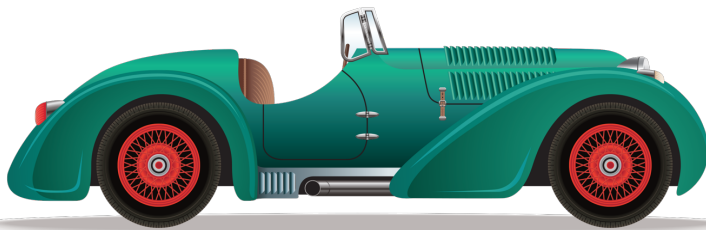
Auto Insurance Report

NATIONAL CONFERENCE 2019

Exhibiting Sponsors: LexisNexisRisk Solutions • Insurance Auto Auctions • TransUnion • Verisk • Equifax • Agero • One Inc.
Contributing Sponsors: DMA Claims Services • RPM Direct

Roster of Attendees

Mary Boyd	President & CEO	Plymouth Rock Assurance	Boston	MA
Gina Bradburn	VP Client Relations	Praxis Consulting	Muncie	IN
Amy Branch	partner	Iroquois Group	Wyndmoor	PA
Aaron Brandenburg	Assistant Director	NAIC	Kansas City	MO
Casey Brewer	Product Manager - Auto	AAIS	Lisle	IL
Linda Brobeck	Director & Consulting Actuary	Pinnacle Actuarial Resources, Inc.	San Ramon	CA
Hayden Broberg	Director of Partnership	Insurify	Cambridge	MA
Andrew Brown	Managing Director of Underwriting and Product Management	Plymouth Rock Assurance Corporation	Boston	MA
Brian Brown	President	Jupiter Auto Insurance	Nashville	TN
Randy Brown	Managing Director	Trinity General Agency	Wake Forest	NC
Steven Brown	Senior Vice President	Auto Club Group	Dearborn	MI
Diana Buechel	VP Personal Lines Underwriting	SECURA Insurance Co.	Appleton	WI
Yvette Burke	Assistant Vice President	Enterprise Holdings Inc.	Saint Louis	MO
Sean Burns	Sales Director	TrueMotion	Boston	MA
Marc Buro	President & CEO	InsuraMatch	Boston	MA
Doug Caccese	President Personal Lines	Verisk Analytics	Jersey city	NJ
Richard Cagney	Managing Director	Keefe, Bruyette & Woods	Wilmette	IL
Bill Caldwell	EVP, Property & Casualty	Horace Mann	Springfield	IL
Joel Camarano	Vice President	Verisk Insurance Solutions	Jersey City	NJ
Peter Cammarata	Pres. & CEO	Northern Neck Insurance Company	Irvington	VA
Christopher Campbell	Vice President	Keefe Bruyette and Woods	Washington	D.C.
Todd Campbell	Chief Executive Officer	Accredited Surety and Casualty Company, Inc.	Atlanta	GA
Frank Campolo	Vice President Of Sales	Road America	Miami	FL
AJ Carrier	AVP Account Management	Optum	Tampa	FL
Jeremy Carsman	VP, Claims Payments	Commerce Bank	Thornville	OH
Ballard Castleman	President	CIS Group	Southlake	TX
Greg Castleman	SVP & Chief Claims Officer	GAINSCO Auto Insurance	Dallas	TX
Matt Cavanaugh	Auto Product Lead	Grange Insurance	Columbus	OH
Wade Chance	AVP	USAA	San Antonio	TX
Trey Chapman	MS/TN General Manager	Safeway Insurance Company	Flowood	MS
Allen Chaves	Director, Personal Lines Product	Arbella Insurance	Quincy	MA
Michael Chen	Consulting Actuary	Pinnacle Actuarial Resources, Inc.	Clive	IA



Auto Insurance Report

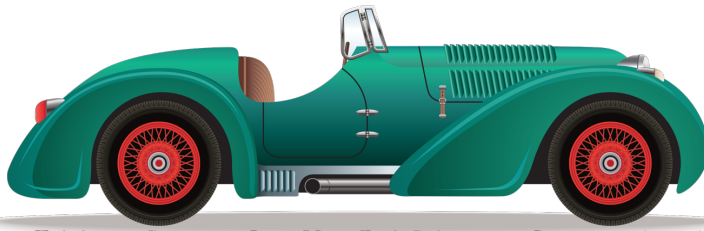
NATIONAL CONFERENCE 2019

Exhibiting Sponsors: LexisNexisRisk Solutions • Insurance Auto Auctions • TransUnion • Verisk • Equifax • Agero • One Inc.

Contributing Sponsors: DMA Claims Services • RPM Direct

Roster of Attendees

Chris Chiapuso	Field Operations	Iroquois Group, Inc.	Allegany	NY
Kendra Cimmino	Account Executive	SambaSafety	Greenwood Village	CO
Maria Coello	Founder + CEO	Cox Insurance Group	Dallas	TX
Mark Concannon	Chief Executive Officer	Traders Insurance	Kansas City	MO
Patrick Concannon	Chief Operating Officer	Traders Insurance	Kansas City	MO
Ryan Concannon	Product Analyst	Traders Insurance	Kansas City	MO
Cody Cook	SVP, Personal Products	Erie Insurance Group	Fairview	PA
Michele Cook	Sr. Product Manager	SambaSafety	Albuquerque	NM
Nathaniel Cooper	Vice President	TransRe	Mt Laurel	NJ
Jon Coscia	President, CMO	Latitude Subrogation Services	Bloomfield Hills	MI
Justin Costa	SVP of Carrier Operations	ITC	Carrollton	TX
Dan Cotter	AVP	Sompo International	New York	NY
Sandra Covolo	Sr VP of Claims	United Automobile Ins. Co.	Miami Gardens	FL
Wesley Cox	Vice President	Swiss Re	Schaumburg	IL
Thomas Coyne	Product Management	Mercury Insurance	Grafton	MA
Laura Crabill	Director of Product	Munich Re Digital Partners	Cincinnati	OH
Ray Crisci	SVP, Product Management	Chubb	Whitehouse Station	NJ
Michael Crowe	CEO	Clearsurance	Winchester	MA
Haley Cuddy	Sr Market Research Consultant	MetLife	Warwick	RI
John Curtis	Managing Director	Trinity General Agency	Wake Forest	NC
Rok Daneshfar	Business Development	Tranzpay	RSM	CA
Jeffrey Daniels	Managing Director	Guy Carpenter & Company, LLC	Edina	MN
Terry Dapprich	President/CEO	OutServ Inc	Clearwater	FL
Morgan Davidson	Senior Director Connected Enterprise	Automatic Labs, A SiriusXM Company	Washington	DC
John Davis	Managing Director	Cincinnati Re	Stamford	CT
Stothard Deal	Sr. Director, Product Management	TransUnion	Atlanta	GA
Veronica Dejeu	Vice President of Operations	Dorinco Reinsurance Company	Midland	MI
Dennis DiCapua	Executive VP/Chief Risk Officer	AmWINS Specialty Auto, Inc.	Richardson	TX
Michael Dietry	AVP	Dairyland	Waunakee	OH
Juliet Diiorio	SVP Insurance Operations	Acceptance Insurance	Nashville	TN
Brian Dosser	SVP Product & Underwriting	GAINSCO	Dallas	TX



Auto Insurance Report

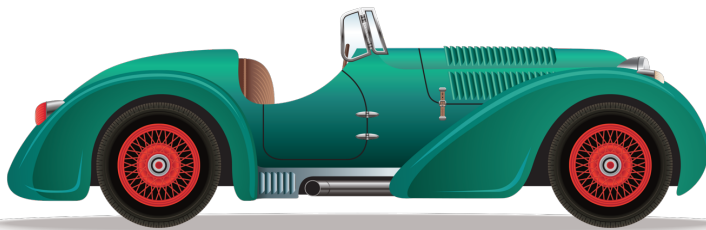
NATIONAL CONFERENCE 2019

Exhibiting Sponsors: LexisNexisRisk Solutions • Insurance Auto Auctions • TransUnion • Verisk • Equifax • Agero • One Inc.

Contributing Sponsors: DMA Claims Services • RPM Direct

Roster of Attendees

James Dwane	CEO	United Automobile Insurance Company	Miami Gardens	FL
Nancy Dwyer	National Field Sales Executive	CARFAX	Centreville	VA
Mike Eagan	Technology Sales	Bindable	Boston	MA
Matthew Edmonds	Head of Insurance - Product	Tesla	Johns Creek	GA
Jim Ehman	Head of Casualty	Greenlight Re	Grand Cayman	
Pierre Espagnet	Actuary	CSE Insurance Group	Walnut Creek	CA
Christopher Ewing	CEO	One Inc	Folsom	CA
Calvin Fabre	President	Envoc	Baton Rouge	LA
Nancy Farrell	Senior Underwriting Manager	American Agricultural Insurance Co	Schaumburg	IL
David Feely	Managing Director	Aon	Alpharetta	GA
Mike Felter	HR Admin	Iroquois Group, Inc.	Allegany	NY
John Felton	Managing Director, Strategic Accounts	BOLT Solutions Inc.	New York	NY
Cynthia Flynn	VP National Accounts, Insurance Solutions	Equifax	Chicago	IL
Jon Giganti	Vice President	CCC	New Albany	OH
Al Goecks	Director of Personal Lines	West Bend Mutual Ins Co.	West Bend	WI
Meryl Golden	Business Development	Arity	Westport	CT
Mike Goldman	Consulting Actuary	Perr&Knight	Boca Raton	FL
Mark Gordon	Vice President of Marketing	Good2Go Insurance, Inc.	Wakefield	RI
Mark Gozdecki	National Accounts - Account Executive	Dairyland	Middleton	WI
Tom Greenfield	President	Republic Group	Dallas	TX
Josh Griffin	Actuary	Travelers	Oviedo	FL
Shane Griffis	National Sales Manager	Nation Safe Drivers	Boca Raton	FL
David Grove	VP Product Management	Ohio Mutual	Bucyrus	OH
April Grumbles	Vice President of Operations	Acacia Insurance Managers, LLC	Plano	TX
Clinton Grumbles	President & CEO	Acacia Insurance Managers, LLC	Plano	TX
Phil Haddad	VP, Commercial Lines	QBE Insurance	Huntley	IL
Alex Hageli	Director	PCI	Chicago	IL
Chris Haines	President and CEO	Marias Technology	Covington	OH
James Hall	CFO	Falcon Insurance Group	Oak Brook	IL
Gary Hallgren	President	Arity	Chicago	IL
Tom Hammond	President	Bolt	Farmington	CT



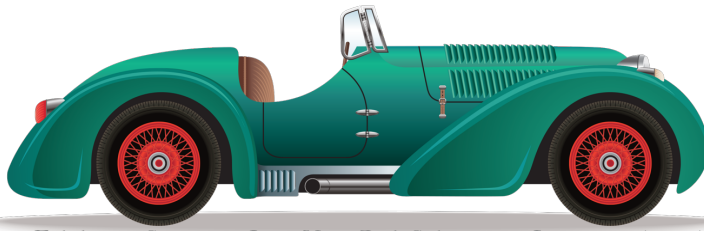
Auto Insurance Report

NATIONAL CONFERENCE 2019

Exhibiting Sponsors: LexisNexisRisk Solutions • Insurance Auto Auctions • TransUnion • Verisk • Equifax • Agero • One Inc.
Contributing Sponsors: DMA Claims Services • RPM Direct

Roster of Attendees

Doug Hanes	EVP – Product Management	National General Insurance	Winston Salem	NC
Leslie Hann	MS	Risk Information	Glen Gardner	NJ
Ryan Harrington	Vice President	CCC	Milledgeville	GA
John Harris	Director of Sales and Strategic Development	Cambridge Mobile Telematics	Cambridge	MA
Jonathan Harris	Senior Financial Analyst	A.M. Best	Oldwick	NJ
Paul Harrison	President	Aspen Managing General Agency	Flower Mound	TX
Ash Hassib	SVP & GM, Verticals	LexisNexis Risk Solutions	Alpharetta	GA
Todd Haynes	VP National Accounts	Equifax	Waxhaw	NC
Mark Helvenston	Chief Claims Officer	Insurance Auto Auctions	Westchester	IL
Don Hermanek	President	The Hermanek Group	Barrington	IL
James Hessburg	SVP-Head Of Claims	BlueFire Insurance	Baton Rouge	LA
Chris Hidalgo	CEO	Safeway Insurance Company	Westmont	IL
Bob Hilborn	Head of US Operations	Flamingo AI	Hartford	CT
Scott Hinz	Director of Sales	Finys	Troy	MI
Brenda Hogen	VP Strategic Accounts	PartsTrader	Chicago	IL
Eric Hoppe	Vice president	TransRe	New York	NY
Robert Hosmer	General Manager	Safeway Insurance Company	Hoover	AL
Jeff Hubbard	Director, National Sales	Cobalt	Dallas	TX
Adam Hudson	Senior Director & GM, US Connected Car	LexisNexis Risk Solutions	Alpharetta	GA
Matthew Hull	Vice President Product Development & Underwriting	CSAA IG	Walnut Creek	CA
Ernest Hursh	Chief Revenue Officer	Slice Labs, Inc.	New York	NY
Jack Ikenaga	President	ACCC Insurance Company	Houston	TX
Karen Imbrogno	Sr. Insurance Industry Analyst	Axciom	Mentor	OH
Robert Jacobson	Vice President ACIA Underwriting	Auto Club Group	Dearborn	MI
David Jepsen	Account Executive	Homesite Insurance	Boston	MA
Melody Johnson	Sr. Manager - Underwriting	Metromile Insurance Company	San Francisco	CA
Donna Jonyas	VP-CIO & COO	Safeway Insurance Company	Westmont	IL
Andy Jordan	SVP Business Model Transformation, Marketing &	GAINSCO	Dallas	TX
Alex Julewitz	Vice President	Commerce Bank	Nashua	NH
John Kadous	Vice President - Personal Lines & Auto	AAIS	San Antonio	TX
Vick Kagramanyan	President	Commonwealth Casualty	Phoenix	AZ



Auto Insurance Report

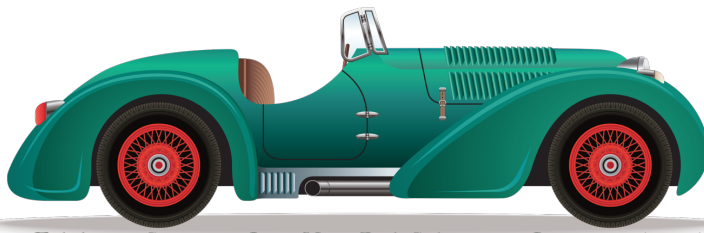
NATIONAL CONFERENCE 2019

Exhibiting Sponsors: LexisNexisRisk Solutions • Insurance Auto Auctions • TransUnion • Verisk • Equifax • Agero • One Inc.

Contributing Sponsors: DMA Claims Services • RPM Direct

Roster of Attendees

Richard Kane	Senior Vice President	Chubb Tempest Re	Stamford	CT
Fred Karlinsky	Shareholder	Greenberg Traurig, PA	Fort Lauderdale	FL
Jerry Kasabyan	CEO	Commonwealth Casualty	Phoenix	AZ
James Kauffman	Sr. VP - Claims	California Casualty	San Mateo	CA
Joshua Kesterson	Product Manager	Answer Financial	Knoxville	TN
John Kett	CEO	Insurance Auto Auctions	Westchester	IL
Samir Khare	Analyst	Capital Returns Management	New York	NY
Andrew Kirkpatrick	President	Old American	Dallas	TX
Dean Kozlowski	VP	UAIC	Chicago	IL
Doug Kratzer	VP Claims	Hanover Insurance	Marlborough	MA
Jeff Kucera	Consultant and Actuary	e2Value, Inc.	Hawthorn Woods	IL
Robert Kuchta	Claims	Amwins Specialty Auto	Richardson	TX
Mike Kunschke	Vice President of Product Management	AmWINS Specialty Auto, Inc.	Richardson	TX
Robert Lajdziak	Insurance Business Consultant	J.D. Power	Troy	MI
Richard Learey	Business Development Exec	Dairyland	Tampa	FL
Mark Lindner	Chief Revenue Officer	PartsTrader	Chicago	IL
Joe Louwagie	Head of Strategy, Claims	Verisk	San Antonio	TX
Richard Lussenhop	Sr. Marketing Manager	Allstate Insurance	Northbrook	IL
Tom Lyons	COO - Direct Division	Plymouth Rock NJ	Woodbridge	NJ
Brian MacAdam	SVP Insurance	AAA Mountain West Group	Walnut Creek	CA
John Macauley	CEO	VeracityID	Reno	NV
Rob MacKethan	VP of Insurance	Zendrive	San Francisco	CA
Mary Mahoney	VP Insurance Replacement	Enterprise Holdings	Saint Louis	MO
Rohit Makhijani	Director	QualRisk	New York	NY
Lynn Malloney	SR AVP	Amica Mutual Insurance	Lincoln	RI
Russell Mandelik	Sales Director	TrueMotion	Boston	MA
Randall Mangum	Director, P&C Competitive Intelligence	USAA	San Antonio	TX
Chase Marshall	VP of Business Development	Corporate Insight	New York	NY
Sheri Mathis	Sales Director	TransUnion	Chicago	IL
Dee Dee Mays	Principal & Consulting Actuary	Perr&Knight, Inc.	Boca Raton	FL
Terry McClaskey	Personal Lines National Leader	Westfield Insurance	Westfield Center	OH
Michael McClure	President and CEO	SeaHarbor Insurance	Addison	TX



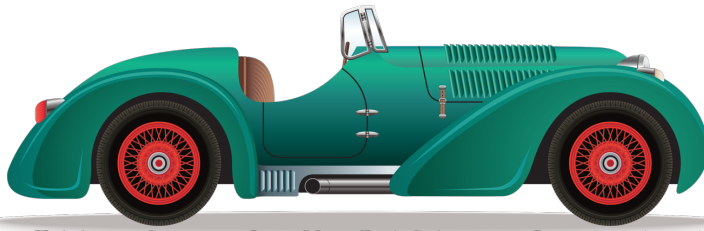
Auto Insurance Report

NATIONAL CONFERENCE 2019

Exhibiting Sponsors: LexisNexisRisk Solutions • Insurance Auto Auctions • TransUnion • Verisk • Equifax • Agero • One Inc.
Contributing Sponsors: DMA Claims Services • RPM Direct

Roster of Attendees

Mary McConnell	Product Management Manager	Safety Insurance	Medford	MA
Sean McCrary	Senior Vice President	BMS Re US	Dallas	TX
Thomas McDonald	Vice President	Primerica	Atlanta	GA
Jessica McDowell	VP of Commercialization	The Zebra	Austin	TX
Brent McGill	EVP/Chief Actuary	Old American	Dallas	TX
Kelly McGowan	Account Executive	Cambridge Telematics	Cambridge	MA
Timothy McGrath	Managing Director	Guy Carpenter & Company, LLC	Edina	MN
Chris McKeenan	SVP and Chief Client Officer	Comsearch, Inc.	Batavia	IL
Ryan McMahan	Vice President of Marketing	Cambridge Mobile Telematics	Cambridge	MA
Ed McMenamin	Senior Editor	Risk Information	Chicago	IL
Charles McMillan	CEO	Quantum Alliance	Rockwall	TX
Steven Medeiros	Vice President, Client Services	Agero	Medford	MA
Todd Meyer	Account Executive	Digital Recognition Network (DRN)	Liberty Township	OH
Steven Micksch	Enterprise Strategy Research Manager	American Family Ins	Madison	WI
Daniel Miklos	National Sales Executive	Agero	Medford	MA
Jim Miller	National Sales Manager	Copart	Dallas	TX
Gina Minick	Product Management Director, Insurance Solutions	Arity	Chicago	IL
Andy Montano	Personal Lines Director	NCRB	Raleigh	NC
Barbara Montenegro	Vice President	Road America	Miami	FL
Matt Moore	Senior Vice President	Highway Loss Data Institute	Arlington	VA
Enrique Morales	Vice President	El Aguila	Mexico	CD Mexico
David Morse	Chief Customer Officer	TrueMotion Inc.	Boston	MA
Aaron Moser	VP & GM, Finance & Operations	Automatic Labs, a SiriusXM Company	San Francisco	CA
Roosevelt Mosley	Principal & Consulting Actuary	Pinnacle Actuarial Resources, Inc.	Bloomington	IL
Joel Napgezek	Senior Vice President	Guy Carpenter	Edina	MN
Tim Nee	President	TEACH Insurance Resources	Richmond	VA
Michael Nelson	Partner	Eversheds Sutherland (US) LLP	New York	NY
Eric Nesson	VP Sales and Strategic Partnerships	Digital Recognition Network (DRN)	Fort Worth	TX
John Newbrough	Head of Account Management	Compare.com	Glen Allen	VA
Tom Newgarden	Chief Underwriting and Business Development Officer	National General Insurance	New York	NY



Auto Insurance Report

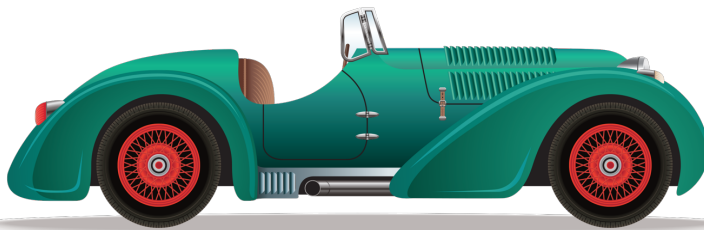
NATIONAL CONFERENCE 2019

Exhibiting Sponsors: LexisNexisRisk Solutions • Insurance Auto Auctions • TransUnion • Verisk • Equifax • Agero • One Inc.

Contributing Sponsors: DMA Claims Services • RPM Direct

Roster of Attendees

Robert Nix	VP, Sales Management	VPay	Plano	TX
John North	EVP, President, Personal Lines	Grange Insurance	Columbus	OH
Edward Norwick	Vice President	Willis Re	Greensboro	NC
Patrick O'Connor	Senior Treaty Officer	Dorinco Reinsurance Company	Midland	MI
Ben Ogbulu	PL Underwriting Supervisor	IMT Insurance	West Des Moines	IA
Heath Olson	Regional Claims Manager	California Casualty Insurance	Leawood	KS
Michael Onofrietti	Senior Vice President	Island Insurance Company	Honolulu	HI
Cathy Orrico	Chief Client Officer	Agero	Medford	MA
Darryl Osman	VP, Personal Lines	Main Street America Group/NGM Insurance Company	Jacksonville	FL
Kevin Ostrander	VP of Sales	One Inc	Folsom	CA
Aaron Otto	Product Manager	Bluefire Insurance	Elon	NC
Stacey Parks	Product Manager	Traders Insurance	Kansas City	MO
Michael Parrillo	CEO/President	Falcon Insurance Group	Oak Brook	IL
Richard Parrillo	COO	United Automobile Ins. Co.	Miami Gardens	FL
William Parrillo	V.P. Operations	Safeway Insurance	Westmont	IL
Dana Peterson	Vice President	Corporate Insight	New York	NY
Matt Petka	EVP	Willis Re	Addison	TX
Adam Pichon	VP Auto Vertical	LexisNexis Risk Solutions	Alpharetta	GA
Dan Pickens	Chief Actuary	Red Mountain Technologies, LLC	San Antonio	TX
Jaimie Pickles	GM of Insurance	Jornaya	Wilmington	DE
Jeffrey Piotrowski	Senior Director	Jornaya	Phoenixville	PA
Mark Pittman	CEO	BLYNCSY	Salt Lake City	UT
Mary Frances Plante	Underwriting Manager	Safety Insurance	Boston	MA
Ellen Poole	Senior Advisor, Insurance Relations	Turo	Tempe	AZ
James Pooley	SVP - Head Of Strategy	BlueFire Insurance	Irving	TX
David Prario	Lead Actuary	Amica Mutual	Lincoln	RI
Robert Prince	Administrator	The Iroquois Group	Olean	NY
Michael Pritula	Managing Director	QualRisk	New York	NY
John Prozinski	EVP	Audit Services (Worley)	Conyers	GA
Damian Puchala	AVP Personal Lines Transformation	Motorists Insurance Group	Columbus	OH
Christopher Quinn	Senior Business Development Manager	Arity	Dumfries	VA



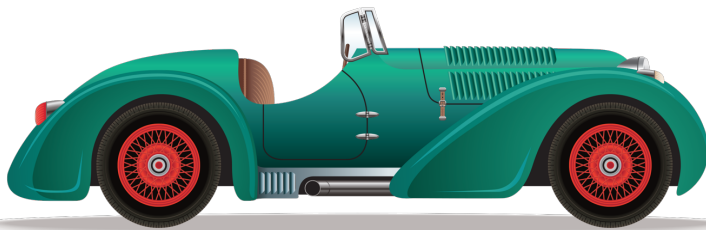
Auto Insurance Report

NATIONAL CONFERENCE 2019

Exhibiting Sponsors: LexisNexisRisk Solutions • Insurance Auto Auctions • TransUnion • Verisk • Equifax • Agero • One Inc.
Contributing Sponsors: DMA Claims Services • RPM Direct

Roster of Attendees

Jaya Rao	CTO	Veracityid	Missouri City	TX
Robert Reed	Director, Business & Product Development	OutServ, Inc.	Macedon	NY
William Reeves	SVP Sales	Veracity	Missouri City	TX
Mary Reyes	Corporate Communications	Arity	Chicago	IL
Wayne Ricci	EVP	Lancer Insurance Company	Long Beach	NY
Tom Richards	VP, Product Management	TransUnion	Cherry Hill	NJ
Leonard Richileau	VP Industry Consultant	Commerce Bank	Cable	OH
Juan Riveroll	President	El Aguila	Mexico City	
Michael Rivers	Executive Consultant	Verisk	Lexington	SC
Laird Rixford	CEO	ITC	Carrollton	TX
Debra Roberts	CEO	Old American	Dallas	TX
Vincent Romans	Managing Partner and CEO	The Romans Group LLC	Barrington	IL
Andrew Rose	Andrew	Compare.com	Glen Allen	VA
Raimundo Ruiz	CEO	Embark General	Atlanta	GA
Jeff Sadler	Director of Carrier Relations	Answer Financial	Knoxville	TN
Jeff Sandridge	National Account Manager	CARFAX	Centreville	VA
Shobana Sankaran	Vice President, Insurance	Nauto	Palo Alto	CA
Juan Santiago	Regional Manager North America	Road America	Miami	FL
Alberto Schiavon	CEO	Elephant Insurance Company	Glen Allen	VA
Joshua Schlesinger	EVP, Product & Marketing	Links Insurance Services	Boca Raton	FL
Leslie Schlesinger	President/CEO	Links Insurance Services	Boca Raton	FL
Kyle Schmitt	Managing Director	J.D. Power	Hinsdale	IL
Jeffrey Schroder	CEO / CTO	Car-Part.com	Fort Wright	KY
Daniel Scruggs	CFO	AssuranceAmerica	Atlanta	GA
Scott Self	CEO	Atlantic Intermediaries	Burlington	NC
Julie Seman	CMO, EVP	Primerica	Duluth	GA
Ken Shaw	Director of Sales	e2Value	Stamford	CT
Andrew Shrout	President	Bluefire Insurance	Irving	TX
John Sinski	Senior Account Executive	IHS Markit	Southfield	MI
Joe Skruck	CEO & President	AssuranceAmerica	Atlanta	GA
Richard Slater	Vice President	Kemper Auto	Dallas	TX
Bradley Smith	Managing Partner	Connect Insurance	Plano	TX
Carol Smith	R&D Director	Progressive Insurance	Mayfield Village	OH



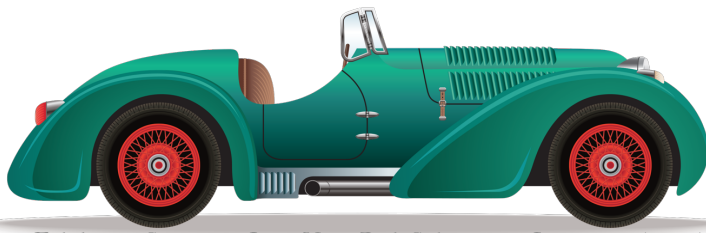
Auto Insurance Report

NATIONAL CONFERENCE 2019

Exhibiting Sponsors: LexisNexisRisk Solutions • Insurance Auto Auctions • TransUnion • Verisk • Equifax • Agero • One Inc.
Contributing Sponsors: DMA Claims Services • RPM Direct

Roster of Attendees

Chuck Smith	Owner/EVP/COO	Carnegie General Insurance Agency	Newbury Park	CA
Duke Snider	CEO	DMA Claims Service	Glendale	CA
Jeff Snook	VP Product	Bluefire Insurance	Elon	NC
Jeff Sommerfield	Director Operations	HiRoad Assurance	Rumford	MA
Cesar Soriano	CEO	Confie	Huntington Beach	CA
Robert Spears	Vice President	Northern Neck Insurance Company	Irvington	VA
Jennifer St John	National Leader-Auto Claims	Westfield	Westfield Center	OH
David Stair	Sales Director	One Inc	Folsom	CA
DonnaMarie Stalbaum	Director, Auto Line Management	Encompass	Northbrook	IL
Calvin Strong	Vice President, Claims Operations	MetLife	Warwick	RI
Patrick Sullivan	Engagement Manager	AAIS	Chicago	IL
Yiem Sunbhanich	Co-founder & CEO	TNEDICCA	Powell	OH
Thomas Super	Vice President, Insurance	J.D. Power	Dexter	MI
Justin Suter	Analyst	Corporate Insight	New York	NY
Steve Swigert	Vice President - Marketing, Material Damage & Specialty	DMA Claims Services	Glendale	CA
Nizam Syed	Co-Founder & CTO	TNEDICCA	Powell	OH
Tracy Thomson	Deputy CUO Global Casualty Reinsurance	Sompo International Reinsurance	New York	NY
Brian Tira	Manager - Competitive Intelligence	State Farm Insurance Companies	Mahomet	IL
Keith Toney	SVP PL Product Management & Data Analytics	The Hartford	Hartford	CT
Thomas Torcia	Managing Director, Emerging Auto	Travelers	Hartford	CT
Thang Truong	Director/GM of Loans and Insurance	Nerdwallet	Washington	DC
Alex Tsetsenekos	Head of Insurance	Tesla	Jersey City	NJ
Michael Vaillancourt	Sales Director	One Inc	Folsom	CA
Nathan Vance	Vice President of Business Development	Praxis Consulting	Nappanee	IN
Daniel VanGorden	Senior Vice President	Beach	Greensboro	NC
John Vrijmoet	V.P., Product Management	Kemper Personal Insurance	Chicago	IL
Robert Waldner	Sr. Assistant Vice President	Amica Mutual Insurance	Lincoln	RI
Jae Q. Walker	VP, State Operations	Liberty Mutual/Safeco	Denver	CO



Auto Insurance Report

NATIONAL CONFERENCE 2019

Exhibiting Sponsors: LexisNexisRisk Solutions • Insurance Auto Auctions • TransUnion • Verisk • Equifax • Agero • One Inc.

Contributing Sponsors: DMA Claims Services • RPM Direct

Roster of Attendees

Katey Walker	Senior Director	Willis Towers Watson	Stamford	CT
Catriona Wallace	CEO & Founder	Flamingo Ai	Hartford	CT
Keith Walsh	Vice President	Ren Re	Seaford	NY
Kelly Whaley	Consultant	The Whaley Group	Cohutta	GA
Christopher Whipple	Sr. Marketing Manager	Red Mountain Technologies	Solon	OH
Leslie Wiernik	CEO	National Association of Subrogation Professionals (NASP)	Pittsburgh	PA
Brian Wilhelm	Portfolio Manager	Balyasny Asset Management	San Francisco	CA
Tom Williams	National Field Sales Executive	CARFAX	Centreville	VA
Gerry Wilson	President & CEO	Plymouth Rock Management Company of New Jersey	Woodbridge	NJ
John Wilson	VP National Accounts	Equifax	Milton	GA
Scott Winner	Product Director	State Auto	Columbus	OH
Phil Wintering	Managing Partner	OutPerform Associates	Aurora	OH
Brandon Wockenfuss	National Marketing Representative	Red Mountain Technologies	Birmingham	AL
Brian Wolfson	SVP, Financial Services	Cortera	Boca Raton	FL
Michael Woodroffe	President	Kirkway International Ltd.	Hamilton	
Jimmy Wright	P/C Actuary	Shelter Insurance Company	Columbia	MO
Yadira Wright	Independent Broker	Nation Safe Drivers	Escondido	CA
Jianlu Xu	VP Actuarial	CSAA Insurance Group	Walnut Creek	CA
Jeff Yeskin	Presindent	Sun Coast General Insurance Agency, Inc.	Laguna Hills	CA
Carson York	SVP Insurance	Digital Matrix Systems	Cincinnati	OH
John Yoswick	Editor	CRASH Network	Portland	OR
Dan Young, CPCU	SVP Insurance & New Ventures	asTech	Plano	TX
Weili Yuh	Chief Underwriting Officer	DealerPolicy	Needham	MA
Michael Zaremski	Director	Credit Suisse	New York	NY