



# PROPERTY INSURANCE REPORT

## NATIONAL CONFERENCE • RITZ-CARLTON, LAGUNA NIGUEL • NOV. 10-12

Exhibiting Sponsors: LexisNexis • TransUnion • Verisk • EagleView • One, Inc. • Cape Analytics  
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### Roster of Attendees

A.J. Altman	Founder & CEO	HOVER	San Francisco	CA
Carol Anderson	Property Line Leader - AVP	MetLife Auto & Home	Freeport	IL
Scott Anderson	VP, Sales & Customer Success	Zesty.ai	Oakland	CA
Kelly Arachikavitz	Director Property Line	MetLife Auto & Home	Freeport	IL
Alvin Ashworth	Assistant General Manager	NC Joint Underwriting Assn	Raleigh	NC
Jeffrey Bair	Head of IA and Affinity Marketing	Foremost Insurance Company	Caledonia	MI
John Baker	VP of Business Development	Silervine Software	Apopka	FL
Jeff Barnes	Director, Affinity Partnerships	ADT Security Services	Boca Raton	FL
Jeff Batiste	Vice President Sales	LexisNexis Risk Solutions	Alpharetta	GA
Duane Battcher	Chief Operating Officer	DONAN	Louisville	KY
Robert Beller	Executive Vice President	Fourseventy Claim Management	Sacramento	CA
David Berentz	AVP, Commercial Lines Product Management	Grange Insurance	Columbus	OH
Jamie Bernardo	EVP and Chief Client Relations Officer	NARS	Altamonte Springs	FL
Jeff Berridge	Vice President, Product Management	The Hanover Insurance Group	Worcester	MA
Steve Bitar	Chief - Underwriting and Agency Services	Citizens Property Insurance	Jacksonville	FL
Mike Blakeborough	Vice President, Sales	TransUnion	Chicago	IL
Jeff Boaz	Senior Account Executive	Location, Inc.	Worcester	MA
Ken Bokor	Advisory Board Member	Praxis Consulting	Charlotte	NC
Garrett Bradford	GIS Consultant	Milliman	San Francisco	CA
Matt Bradley	Product Manager	Homesite	Medway	MA
Linda Brobeck	Director and Consulting Actuary	Pinnacle Actuarial Resources, Inc.	San Ramon	CA
Noel Bunol IV	Executive Vice President	Gulf States/Coastal American	Lafayette	LA
Chris Burns	Senior VP	David Morse & Associates	Glendale	CA
Wendy Cammet	Head of Product Management	Farmers Insurance Group	Caledonia	MI
Christopher Campbell	Director	Keefe Bruyette and Woods	Washington	DC
Cynthia Cardozo	Sr. Lead Product Development Analyst	GeoVera Holdings, Inc.	Fairfield	CA
Mary Jane Carrozzella	Senior Managing Director	Travelers Insurance	Hartford	CT
Jeremy Carsman	Vice President, Claims Payments	Commerce Bank	Thornville	OH
Ronald Cassesso	President	PIPSO, Inc.	Boston	MA
Matt Chamberlain	Principal and Consulting Actuary	Milliman	San Francisco	CA
Larry Cheesman	VP and Director of State Operations	Safeco	Farmington	CT
John Clark	Vice President of Product	Cape Analytics	Mountain View	CA
Edward Coan	Senior Vice President	e2Value	Stamford	CT



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Jay Contreras	Vice President	J.S. Held	Franklin	TN
James Cook	Senior Director Sales	Enservio	Needham	MA
Janet Corcoran	EVP and Chief Operating Officer	Arbella Insurance	Quincy	MA
Jon Coscia	President, CMO	Latitude Subrogation Services	Bloomfield Hills	MI
Andrew Couture	Vice President, Sales	Location, Inc.	Worcester	MA
Brad Cowan	Senior Vice President	Paul Davis Restoration	Jacksonville	FL
Elizabeth Crews	Data Analyst	NAIC	Kansas City	MO
Busy Cummings	Vice President Sales	Cape Analytics	Mountain View	CA
Steven Cutforth	Vice President Product Management	Aegis General Insurance Agency	Cincinnati	OH
Mingqian Dai	Assistant Product Manager	Mercury Insurance	Brea	CA
Brad DeHart	Vice President	Castle High Value/EXL	Clovis	CA
Chris Denny	Product Line Manager	Answer Financial	Knoxville	TN
Neal Desai	Director, Partner Management	Homesite Group	Boston	MA
Paul DiFrancesco	Chief Operating Officer	United Insurance Holdings Corp.	Saint Petersburg	FL
Lyle Donan	President & CEO	DONAN	Louisville	KY
Tammy Dresen	Enterprise Strategy Research Sr. Analyst	American Family Insurance	Madison	WI
Jason Dunn	Strategic Products Development Manager	Munich Re	Princeton	NJ
Benjamin Ebling	Director of Business Development	Latitude Subrogation Services	Bloomfield Hills	MI
David Evans	Consulting Actuary	Milliman	San Francisco	CA
Adam Felt	Director- Business Operations	Mueller Reports	Tonawanda	NY
John Felton	President	Felton Solutions	Nashville	TN
Brian Filip	Managing Director - Enservio	Solera	Rosemount	MN
William Fitzgerald	Vice President	Amica Mutual	Lincoln	RI
Mike Fletcher	SVP, Sales & Marketing	Erie Insurance	Erie	PA
Robert Frady	CEO	HazardHub	Ladera Ranch	CA
Ernie Garateix	COO	Heritage Property & Casualty Insurance Co.	Clearwater	FL
Eric Gasbarro	Business Development Manager	Millennium Information Services	Itasca	IL
Stephanie Gilbert	Senior Product Manager	RLI Corp	Peoria	IL
Michael Glavan	Product Analyst	Geovera Holdings, Inc	Vacaville	CA
Ewa Goetz	Group Manager, Underwriting	Automobile Club of Southern California	Costa Mesa	CA
Jeff Gratias	Claims Director - Field Operations	California Casualty	Colorado Springs	CO
Darrell Gray	Vice President Strategic Alliances	GeoVera Holdings, Inc.	Fairfield	CA
Avi Gris	Director of Sales	Zesty.ai	Oakland	CA



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April Grumbles	Vice President	Acacia Insurance Managers, LLC	Plano	TX
Clinton Grumbles	President & CEO	Acacia Insurance Managers, LLC	Plano	TX
Chris Haines	President & CEO	Marias Technology	Covington	OH
Tom Hammond	President U.S. Operations	BOLT Solutions	New York	NY
Leslie Hann	Managing Editor	Risk Information	Glen Gardner	NJ
Smitty Harrison	Executive Director	SC Wind and Hail Underwriting Association	Columbia	SC
Ash Hassib	SVP and GM, Verticals	LexisNexis Risk Solutions	Alpharetta	GA
Peter Henderson	Claims Director	Mason Claims	Boerne	TX
Robert Herich	Vice President Product	American Modern Insurance Group	Amelia	OH
Don Hermanek	President	The Hermanek Group	Barrington	IL
Robert Hernandez	Product Manager R&D	Mercury Insurance	Brea	CA
Robert Hertel	Director of Product Development, Personal Lines	Acuity	Sheboygan	WI
Scott Hinz	Director of Sales	Finys	Troy	MI
Matt Honey	Senior Director, Sales	Majesco	Morristown	NJ
Ty Horn	SVP UW and Product Mgmt	National LLOYds	Dallas	TX
Brett Horoff	Principal & Consulting Actuary	Perr&Knight	Santa Monica	CA
Talman Howard	President	Brightway Insurance	Jacksonville	FL
Sumeet Howe	Sr. Director Product Management	HOVER	San Francisco	CA
Matthew Hull	Vice President Product Development & Underwriting	CSAA Insurance Group	Walnut Creek	CA
Harris Hur	AVP – Product & Program Management	Topa Insurance Group	Calabasas	CA
Michelle Jackson	Manager, Project Management	TransUnion	Chicago	IL
Linda Jancik	Personal Lines Product Manager	AAIS	Lisle	IL
Anneliese Jivan	President	CA FAIR Plan	Los Angeles	CA
Rick Johnson	Senior Vice President, Sales	Verisk	Lehi	UT
Stuart Johnston	Head of Marketing	ManageMy	Harrogate	England
John Kadous	VP Personal Lines & Auto	AAIS	San Antonio	TX
Fred Karlinsky	Shareholder	Greenberg Traurig, PA	Fort Lauderdale	FL
James Kauffman	Senior Vice President - Claims	California Casualty Management Co.	San Mateo	CA
Staci Keel	Business Center Director	Farm Bureau Financial Services	West Des Moines	IA
Jeremy Kemper	AVP of Personal Lines	Verisk	Alamo	CA
Dan Kenney	Vice President, Business Development	BuildFax	Austin	TX
Robert Ketchum	Vice President Product	Security First	Ormond Beach	FL



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Steve Kezirian	Chief Executive Officer	Full Potential Solutions	Waban	MA
Eleanor Kitzman	Chief Administrative Officer	MyStrongHome	Austin	TX
Shelly Klose	FOUNDER/CEO	True Flood Risk	Bronxville	NY
Scott Knight	Managing Principal	Perr&Knight, Inc.	Santa Monica	CA
Michael Koscielny	Director of Underwriting	Florida Peninsula Insurance	Sarasota	FL
Ryan Kottenstette	CEO	Cape Analytics	Mountain View	CA
Sally Kressin	VP AMSuite Product Owner	American Modern Insurance	Amelia	OH
Werner Kruck	COO	Security First Insurance	Ormond Beach	FL
Emily Laipply	Product Manager	Ohio Mutual Insurance Group	Bucyrus	OH
Joel Laucher	Senior Advisor	California Department of Insurance	San Francisco	CA
Jared Lindboe	Vice President of Operations	Millennium Information Services	Itasca	IL
Craig Locante	Vice President	Castle High Value / EXL	Salt Lake City	UT
Jim Loveland	Founder and CEO	Loveland Innovations	Pleasant Grove	UT
Richard Lussenhop	Senior Marketing Manager	Allstate Insurance	Northbrook	IL
Peter Lynch	EVP, Product Management	TransUnion	Chicago	IL
Patrick Madigan	Vice President of Underwriting and Client Services	American Integrity Insurance	Tampa	FL
Bill Madison	CEO	LexisNexis Risk Solutions	Alpharetta	GA
Todd Madsen	Director - Quality Control & Audit	California Casualty Management Co.	Colorado Springs	CO
Noah Mandel	Sales Director	One Inc	Folsom	CA
John Marques	Homeowners Product Mgr	Chubb	Whitehouse Station	NJ
Wilbur Martin	Chief Executive	Plymouth Rock Home Assurance	Boston	MA
Jeff May	Managing Director	Markel	Pewaukee	WI
Mary McConnell	Director of Products & Services	Safety Insurance	Boston	MA
Patrick Mccrink	Business Leader	Progressive Home	Tampa	FL
Drew McDonald	VP & National Sales Manager	Primerica	Atlanta	GA
James McGovern	Vice President, Research Services	Corporate Insight	New York	NY
Chris McKeehan	VP and Chief Client Officer	Comsearch, Inc.	Batavia	IL
Tim McKendry	President & CEO	JMI Reports	North Royalton	OH
Ed McMenamin	Senior Editor	Risk Information	Chicago	IL
Deepak Menon	Chief Revenue Officer	UPC Insurance	Saint Petersburg	FL
Ross Miller	President & CEO	Hanover Fire and Casualty Insurance Company	King Of Prussia	PA
Ellen Mimori	Assistant Vice President	RLI Insurance	Honolulu	HI
Andy Montano	Personal Lines Director	NC Rate Bureau	Raleigh	NC



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Terry Moore	Vice President of Underwriting	Vermont Mutual	Essex Junction	VT
Roosevelt Mosley	Principal & Consulting Actuary	Pinnacle Actuarial Resources, Inc.	Bloomington	IL
Timothy Nee	President	TEACH Insurance Resources	Richmond	VA
Brian Neitzel	VP - Research & Development	IMT Insurance Company	Des Moines	IA
Tammy Nichols Schwartz	Founder & CEO	Black Swan Analytics LLC	Lakewood	CA
Matthew Nielsen	Senior Director	RMS	Newark	CA
Brett Nunes	Principal	Oliver Wyman	Chicago	IL
Chris O'Rourke	Vice President Property Claims	Mercury Insurance	Brea	CA
Darryl Osman	Vice President, Personal Lines	The Main Street America Group	Jacksonville	FL
Kevin Ostrander	Executive Vice President Sales	One Inc	Folsom	CA
Matthew Palczer	VP, Property & Subrogation	Erie Insurance	Erie	PA
Greg Pannhausen	Head of Homeowners Product	AIG	Schaumburg	IL
Michael Park	Chief Product & Marketing Officer	EagleView	Bellevue	WA
Naimish Patel	Chief Operating Officer	Plymouth Rock Property Group	Boston	MA
Heather Paul	Brand Campaign Specialist	State Farm Insurance	Bloomington	IL
Ron Payne	Board Member	SC Wind and Hail Underwriting Association	Columbia	SC
Jesse Peterson	Director, Sales	Majesco	Morristown	NJ
Andrea Phillips	Assistant Vice President	Auto-Owners Insurance Company	Lansing	MI
Jaimie Pickles	GM of Insurance	Jornaya	Wilmington	DE
Ken Porpora	Chief Growth Officer	ADT Security Services	Boca Raton	FL
Danny Pringle	Vice President, Product Management	American Integrity	Tampa	FL
John Prozinski	Executive Vice President	Audit Services (Worley)	Conyers	MN
Richard Purcell	Head of Commercial Sales, Founding Team	CrowdAI	San Francisco	CA
John Puthoff	Sales Director	BuildFax	Austin	TX
Lynellen Ramirez	Chief Actuary, SVP Research Analytics	Arbella Insurance	Quincy	MA
Kevin Reilley	Executive Vice President	1964	Clifton	VA
Dan Reist	Manager - Field Claims Operations	MetLife Auto & Home	River Forest	IL
Benjamin Rhodes	Vice President	The Hartford Insurance Group	Hartford	CT
Erika Rhodes	Lead Competitive Intelligence Analyst?	Amica Mutual	Lincoln	RI
Leonard Richileau	Vice President - Industry Consultant	Commerce Bank	Cable	OH
Mendi Riddle	VP, Staff Product & Pricing Personal Lines	Nationwide	Columbus	OH
Tammy Rieger	VP Personal Lines Underwriting	Tower Hill Insurance Group	Gainesville	FL





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Dale Riemer	Property Pricing Director	American Family Insurance	Madison	WI
Todd Rissel	CEO	e2Value, Inc.	Stamford	CT
Scott Robinson	Claims Manager	California Casualty	Olathe	KS
Robert Ruryk	President & CEO	North American Risk Services	Altamonte Springs	FL
Motoo Saito	Business Development	Progressive Insurance	Mayfield Heights	OH
David Samuels	Line Management Director	Encompass	Glenview	IL
Jonathan Schulz	Director - Personal Lines Products & Data Analytics	West Bend	West Bend	WI
Rachel Schwegel	AVP – Personal & Commercial Lines Product Management	Universal Insurance Managers	Sarasota	FL
Gina Schwitzgebel	CEO & General Manager	NC Joint Underwriting Assn / NC Insurance Underwriting Assn	Raleigh	NC
Jamie Shreeves	VP of Sales	Ladder Now	Ponte Vedra Beach	FL
John Siano	EVP of Product & Sales Innovation	Cabrillo Coastal	Jonesville	FL
Jason Sines	Managing Director, Sales	BOLT Solutions Inc.	New York	NY
Joe Skruck	CEO and President	AssuranceAmerica	Atlanta	GA
Carol Smith	R&D Director	Progressive Insurance	Mayfield Village	OH
Timothy Smith	Senior Vice President Operations	American Agricultural Insurance Co.	Schaumburg	IL
Duke Snider	CEO	DMA	Glendale	CA
Tom Souder	Chairman	SC Wind and Hail Underwriting Association	Columbia	SC
Klayton Southwood	Senior Director	Willis Towers Watson	Normal	IL
John Spritzky	President	Tower Hill Specialty	Loveland	OH
Lisa St. Onge	Senior Assistant Vice President	Amica Mutual	Lincoln	RI
David Stair	Sales Director	One Inc	Folsom	CA
Matt Stambaugh	Regional Director	Travelers BoilerRe	Alpharetta	GA
David Stanton	Regional Sales Manager	JMI Reports	North Royalton	OH
Ryan Stevens	Vice President Insurance Payments Automation	Commerce Bank	Surprise	AZ
Gregory Suberlak	Director of Sales	Millennium Information Services	Itasca	IL
Patrick Sullivan	Engagement Manager	AAIS	Chicago	IL
Wailani Sung	Veterinarian and Behavior Specialist	San Francisco SPCA	San Francisco	CA
Justin Suter	Senior Analyst	Corporate Insight	New York	NY
Jeff Taylor	President	Geomni	Lehi	UT
Keith Taylor	Underwriting Manager	Safety Insurance	Boston	MA



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William Thompkins	Manager, Regional Claims Coordinators	Auto-Owners Insurance Company	Lansing	MI
Brian Tira	Research Manager	State Farm Insurance	Bloomington	IL
Dovid Tkatch	Senior Vice President of Personal Lines	Berkshire Hathaway GUARD Insurance	Wilkes-Barre	PA
Dave Tobias	COO & Co-Founder	Betterview	San Francisco	CA
Attila Toth	CEO and Founder	Zesty.ai	Oakland	CA
Tony Triola	Director of Claims, Strategic Supplier Management	Liberty Mutual Insurance	St. Petersburg	FL
Curt Troutman	Head of Agency Marketing	Plymouth Rock Home	Boston	MA
Yana Valachovic	County Director and Forest Advisor	University of California Cooperative Extension	Eureka	CA
Jennifer Vale	Senior Product Analyst	Republic	Dallas	TX
Scott Van Slyck	EVP, Enterprise Solutions	BOLT Solutions Inc.	New York	NY
Ryan Vigus	VP State Product Management & Distribution	CSAA Insurance Group	Walnut Creek	CA
Mark Walsh	Senior Vice President Sales	MADSKY Managed Repair	Englewood	CO
Spencer Warden	Sr. Director, Sales & Partnerships	HOVER	San Francisco	CA
Nancy Watkins	Principal & Consulting Actuary	Milliman	San Francisco	CA
James Watson	AVP, National Sales & Marketing	Universal North America	Sarasota	FL
Hugh West	Vice President, Sales	EagleView	Bellevue	WA
David Wheelock	Vice President Product Management	Berkley One	Morristown	NJ
Rich Widdicombe	President	Heritage Property & Casualty Insurance Co.	Clearwater	FL
Andrew Wiest	AVP-Homeowner Product Lead	Grange Insurance	Columbus	OH
DJ Wittrock	Business Center Director	Farm Bureau Financial Services	Lincoln	NE
Richard Wolfe	Home Underwriting Manager	Farmers Insurance Group	Woodland Hills	CA
Reginald Wright	Business Owner	Reginald Wright Insurance	Cary	NC
Roy Wright	President & CEO	IBHS	Tampa	FL
Jim Wucherpfennig	Vice President - Property	Travelers	Hartford	CT
Rebecca Zicko	VP PL Underwriting & Product Management	Hartford Steam Boiler	Hartford	CT
Joe Zuk	Managing Director, Corporate Development & Strategy	Orchid Underwriters Agency, LLC	Vero Beach	FL